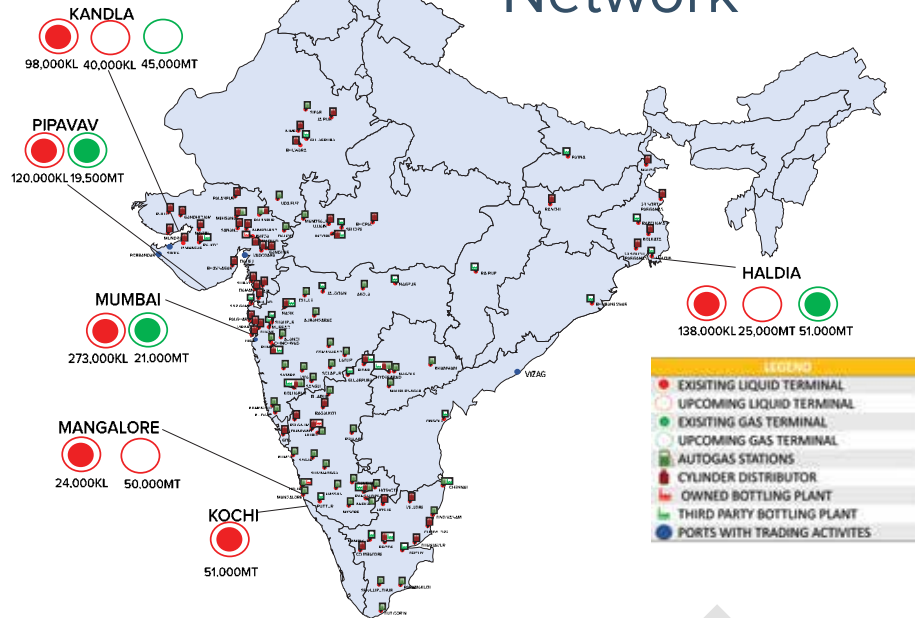




## Our Incredible Network



### Aegis Group of Companies

- Aegis Logistics Ltd.
- Sea Lord Containers Ltd.
- Hindustan Aegis LPG Ltd.
- Aegis Gas (LPG) Pvt. Ltd.
- Konkan Storage Systems (Kochi) Pvt.Ltd.
- Aegis International Marine Services Pte.Ltd.
- Aegis Group International Pte. Ltd.

### Corporate Office

1202, Tower 'B', Peninsula Business Park, C. K. Marg, Lower Parel (W), Mumbai - 400 013, India.  
Tel: +91 22 6666 3666 Fax: +91 22 6666 3777

### Registered Office

502, 5th Floor, Skylon, G.I.D.C., Char Rasta, Vapi - 396 195, Dist. Valsad, Gujarat, India. [www.aegisindia.com](http://www.aegisindia.com)



Working towards  
**a Greener Earth**  
& a Cleaner Sky

Aegis Group of companies, lead by its flagship Company Aegis Logistics Ltd., is an established name in India's downstream Oil & Gas sector and is today India's leading Oil, Gas & Chemical logistics company, with turnover exceeding 7200 Crores in the financial year 2019-20. With a chain of own import terminals across major ports of India, Aegis has become the single largest importer & handler of LPG amongst private players. Incorporated in 1956, the company is listed on both Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

Aegis is also one of the dominant parallel marketers of LPG with a robust presence in major parts of Western, Central & Southern states of India. Aegis has a strong spread of Autogas dispensing Retail Outlets and has a wide network of Distributors for sales of LPG Cylinders and Appliances to Domestic, Commercial, and Industrial customers. Aegis also assists large industries in inter fuel conversions helping them to optimise energy costs and switch to an economical and cleaner fuel. Due to its import terminals at various ports of the country, Aegis is known and respected for the quality of LPG supplied and for surety & reliability of continued supplies in the most challenging situations.

### **Aegis Group of Companies**

-  **Aegis Logistics Ltd.**
-  **Sealord Containers Ltd.**
-  **Konkan Storage Systems (Kochi) Pvt. Ltd.**
-  **Aegis Gas (LPG) Pvt. Ltd.**
-  **Hindustan Aegis LPG Ltd.**
-  **Aegis Group International Pte Ltd.**
-  **Aegis Intl Marine Services Pte Ltd.**

Aegis Group has five distinct business segments and operates a network of bulk Liquid handling Terminals, Liquefied Petroleum Gas (LPG) Terminals, LPG Filling Plants, Pipelines, and Auto LPG stations and Cylinder distribution business to deliver high quality products and world class services.



### **Liquid Logistics**

Key service providers to PSUs, Traders and Consumers 2.5MMTPA 350 Vessels 20 Products



### **Services**

O&M Service Providers to Oil Industry BOOT/BOOM Segment BPCL, ONGC & many other



### **Transport Fuels**

Autogas retailing under the brand name of Aegis Autogas having chain of retail outlets in 8 states



### **Gas Logistics**

LPG Import and Distn esp to Large PSUs more than 10 Lakh MT in 2016/17



### **LPG Products & Services**

Distribution of packed LPG Business under brand name Puregas 1000MT/ Mth in 9 states



### **Marine**

New Division to supply to Shipping industry and charterers by Supplying quality bunker products

Aegis is one of the Largest standalone autogas company in the country with more than 100 operational LPG autogas stations and may more to come.



Imported high quality Auto LPG is sold under the brand name of **AEGIS AUTOGAS** through exclusive World class Auto LPG Dispensing Stations (ALDS) across the 8 states of India; viz Maharashtra, Gujarat, Rajasthan, Madhya Pradesh, Karnataka, Tamil Nadu, Andhra Pradesh and Telangana. It is one of the only companies having its own in-house dedicated team of engineers who ensures safe operations and maintenance of gas stations. Aegis has also entered into strategic tie-up with Nayara Energy Private Limited (Formerly known as ESSAR Oil Ltd) for sales of Petrol and Diesel through its gas stations thus offering comprehensive and a viable business model for the channel and a one stop point for all client requirements.



## Packed LPG Cylinder Business

Aegis Retail has a network of more than 100+ distributors catering to a huge base of Industrial, Commercial and Domestic clients under the brand name of AEGIS PUREGAS across 14 states viz Maharashtra, Goa, Gujarat, Rajasthan, Madhya Pradesh, Karnataka, Tamil Nadu, Andhra Pradesh, Telangana, West Bengal and Orissa, Jharkhand, Chhattisgarh. The network is serviced by over 20+ bottling facilities spread across these states and many more bottling plants are coming up at various strategic locations across the country.



**Aegis Distributors**



**Aegis Retail**



We also offer a range of products in Cooktops and Gas-based Irons. Our Cooktops are made with the best quality Stainless Steel, and have a sleek and good looking design. Gas-based Irons are available in Brass and Silver Base Plate. We also offer multiple LPG accessories, including Hose Pipe and LPG Adaptor, Iron Hose, Cylinder Hose and Regulator.

**SLEEK**  
Series



**CLASSIC**  
Series



**RHINO**  
Series



**PLATINA**  
Series



**LPG Regulator**



**LPG Adaptor**



**Steel Base Plate**



**Brass Base Plate**



**Hose pipe**



Aegis is one of the largest standalone autogas company in the country with more than 100 operational LPG autogas stations and may more to come.

	<b>Hotels</b>	Cooking, Boilers, Washing, Laundry Dryers, Terrace Heaters, Utility Carts, Emergency Generators, Incinerators, Mosquito Repellant, Mobile Catering, Geysers, Baking
	<b>Chemical</b>	Reactor, Boiler, Thermic Fluid Heater, Hot Air Generator, Ovens, Dryers, Evaporator, Calcinator
	<b>Food Processing</b>	Baking, Frying
	<b>Textile</b>	Boiler, Thermic Fluid Heater, Stentor, Singeing, Washing & Dying
	<b>Metal</b>	Gas Carbonizing, Paint Baking, Paint Heating, Powder Coating, Galvanizing, Gas Cutting, Melting, Holding, Billet Heating, Heat Treatment, Extrusion, Annealing
	<b>Ceramics</b>	Glazing, Décor Painting, Gloss Firing, Porcelain, Stoneware
	<b>Plastics</b>	Heating, Melting, Wire Rope extrusion, Pipe Extrusion, Roto moulding
	<b>Glass</b>	Melting, Holding, Polishing, Framing, Shining, Stress Relieving
	<b>Aerosol</b>	Industrial Aerosol and Bodyspray
	<b>Automobile</b>	Auto fuel, Heat Treatment, Paint Heating & Baking
	<b>Agriculture</b>	Heating, Drying, Feedstock in chemical Processing, Poultry farms, Hatcheries



Aegis Puregas has launched an exclusive range of small pack LPG cylinders of 2kg and 4kg under the brand name of Chhota Cikander. Chhota Cikander product range is a multipurpose cylinder for domestic cooking. A powder-coated cooktop for 4 kg cylinders and stainless steel burners for 2 kg cylinders ensures longer life of the equipment and performance. Its unique design makes it easily portable ensuring a seamless cooking experience at your ease.



**2 kg**



**4 kg**

## 12 & 15 KG DOMESTIC CYLINDER

Aegis Puregas offers the pure, safe and the most reliable fuel option that redefines cooking and enables to improve a homemaker's health along with your kitchen environment, both in the urban and the rural markets.



**12 kg**



**15 kg**



## Puregas Commercial & Industrial Cylinders

### 17 KG & 21 KG Pack size

Aegis Puregas offers Commercial cylinders in 17 Kg and 21 Kg packsize to cater the industrial segments such (Metal, Textiles, Food processing units and Automobiles), and Commercial segments like Hotels (Restaurants, Canteens and Eateries), Institutions (Hospitals, School & College Mess) and many other Commercial applications. These Pack sizes have unique advantages like Ease of handling.



17 kg



21 kg



## Puregas Commercial & Industrial Cylinders

### 33 KG VOT Pack size

Our 33 Kg VOT (Vapour Off take) cylinders are used for various commercial purposes, specifically eateries / Bakeries and other small-scale industries with high LPG Requirement. This Big pack size cylinder lasts for longer period.



### 33 KG LOT Pack size

Our 33 Kg LOT (Liquid Offtake) cylinder is an ideal source of energy for industries like paints, ceramic, heat treatment, Foundries ,galvanizing units etc. For higher hourly requirement of LPG for a particular application, LOT cylinders with required capacity of Vaporiser is recommended. It works on the principle of Artificial Vaporization, The LOT option provide benefits like Lesser Space, Low inventory cost, lower residue.





## Puregas Product Range - Industrial and Commercial Usage

### 425 KG Magna

Aegis Magna cylinders provide an innovative solution to serve customers with very large energy requirements.

It comes with a dual option of liquid and vapour offtake and with inbuilt safety devices like Safety Relief Valves, Bleeder Valve, Rochester Gauge, Ball Valve, etc. It is designed for enhanced safety and confirms to OISD 162 and IS 6044 standards. These cylinders provide unique advantages of space savings in large operations and provision of both liquid and vapour offtakes.



### INTER-FUEL CONVERSIONS AND BULK / MANIFOLD INSTALLATIONS

Stringent environment norms coming into force coupled with increasing costs of other fuels options is bringing about a revolution in the Industrial fuels business. Industries are increasingly opting for LPG which offers a clean cost effective fuel with a bundle of other benefits, some of which are listed below:



- ◆ One of the Cleanest Fuel Options having lowest emissions
  - ◆ Has the highest Energy Content (Kilo Calories/unit) and Thermal Efficiency as compared to other available fuels
  - ◆ Economic and Safe over other available fuel options
  - ◆ Easily and extensively available - Aegis Supplies high quality IMPORTED LPG
  - ◆ Offers great ease of application, storage and handling
  - ◆ Helps to enhance quality of end product
  - ◆ Minimal maintenance as compared to other conventional fuels
  - ◆ Enhanced business continuity and productivity due to ease of storage and flow
- No possibility of pilferage or contamination within premises



## LPG Supply & Distribution

At Aegis we import, market and distribute annually about 1 Million MT of Bulk LPG and Propane to many customers including Public Sector Oil Companies. Our LPG Cylinder filling plants, large base of distributor and dealer network ensures a sound link for uninterrupted supply of "Aegis Puregas" aimed at achieving 'Customer Delight' by providing the best in class service.



- ◆ Stainless Steel Body with Sleek Design
- ◆ Brass Burner Cap
- ◆ Aluminum Die Cast Mixing Tube
- ◆ BIS Certified
- ◆ User Friendly
- ◆ Suitable for LPG/PNG\*



- ◆ Energy Saving Iron
- ◆ Easy Temperature Setting
- ◆ Maximum Energy Saving
- ◆ Heat Controlling Knob
- ◆ SS Chrome Base Plate



Brass Base Plate



Steel Base Plate



Our concern for Health, Safety, Security and Environment is of paramount importance to us. Our standards for the design and engineering of LPG facilities have been developed from extensive research combined with practical experiences.

We have world-class experience in safety and technical aspect of business and are able to provide all kinds of LPG related assistance/training to our customers. We regularly conduct training for our consumers' LPG operating staff on safe and efficient handling of LPG. We also offer safety audit services to our customers for their LPG installations/storage places and provide the report/recommendations on necessary changes required for their legal/safety compliance.

We endeavor to educate and train our customers on how to use LPG in safe and most optimum manner. Aegis gas (LPG) Pvt Ltd has been consistently awarded Rating No.1 by CRISIL. Aegis Logistics Ltd has achieved certification under ISO 9001:2000, ISO 14001:2004, and OHSAS 18001:1999 and is a responsible Care committed Company.

### Health, Safety and Environment



### Health & Safety

Meeting Health & Safety standards while delivering superior customer service is a key performance parameter within Aegis and is designed into its management processes. Aegis is committed to the health & safety of its employees, especially those managing operations, and also its customers and the general public at large. From macro operations like unloading of a large LPG cargo ship to filling and leak testing of a small 2Kg LPG cylinder, the Aegis team is fully trained to ensure there are no compromises in safety standards even in the smallest of the operations.

Health & Safety is designated as a line responsibility, with a corporate HSE group responsible for defining and setting standards, monitoring, and reviewing performance, and identifying the best industry practices for implementation.

Aegis has established a Learning Centre in Mumbai, where regular training is carried out, using both audio-visual aids as well as practical on the job training in the area of Health and Safety of operations.



## Environment

Aegis is committed to protecting the environment in every way while conducting any of its business and strives to match or exceed global best practices while respecting national laws and guidelines. Recognizing the environmental risks associated with handling of A, B & C class liquid chemicals and LPG, Aegis evaluates potential and actual risks involved in each operation and proactively initiates steps to mitigate environmental impacts.

Aegis, through its Retail LPG Business, has rather been a catalyst in the promotion of clean and green fuels by setting up Retail Outlets for sales of AutoLPG. An alternate clean & green transport fuel and distribution of LPG in cylinders to replace the conventional fuels in domestic, commercial and industrial applications.

Aegis celebrates World Environment Day every year on June 5 with various events to promote environmental awareness amongst its employees. Active deployment of the Re-use, Recycle and Reduce mindset is encouraged with several initiatives underway at key sites. These include recycling programs with vendor partners, water recycling and energy conservation.

Aegis is accredited with the ISO 1400:2004 & OSHAS 18001:2007 certifications and is a proud member of Responsible Care.



## Social Impact

Aegis is a proud sponsor of ANARDE FOUNDATION, which was established in 1979. The mission of the Foundation is to help eradicate poverty in rural India through a program of integrated rural development. ANARDE operates in nearly all AEGIS import terminal locations and extensively in the states of Gujarat and Maharashtra. Through its network of Regional Centres and field workers, it is involved in several initiatives such as the management of village water resources, skills development training, setting up self-help groups, empowerment of women and entrepreneurship development. ANARDE also works closely with banks to promote the inclusion of the rural population in the formal financial sector. A number of low-cost rural housing projects have been coordinated by the Foundation in collaboration with international agencies such as Habitat for Humanity.

The Foundation operates as an independent charitable foundation under the Bombay Public Trust Act, 1950 and receives substantial donations from Aegis Logistics Ltd. to carry out its mission.

