# **AEGIS LOGISTICS LIMITED**

## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH,2011

		(Rs.in lacs)	
		CONSOLIDATED YEAR ENDED 31ST MARCH (AUDITED)	
PARTICULARS			
	2011	2010	
1 a) Net Sales / Income From Operations	180,988	30,491	
b) Other Operating Income	219	78	
Total Income	181,207	30,569	
2 Expenditure			
a) (Increase)/Decrease in stock in trade	(354)	(490)	
b) Consumption of raw materials	-	-	
c) Purchase of traded goods	165,483	17,275	
d) Employees cost	2,321	1,971	
e) Depreciation	1,617	1,433	
f) Other expenditure	5,413	4,557	
Total	174,480	24,746	
3 Profit from Operations before Other Income,			
Interest and Exceptional Items (1-2)	6,727	5,823	
4 Other Income	187	424	
5 Share of Profit/Loss of Associate	-	42	
6 Profit before Interest and Exceptional Items (3+4+5)	6,914	6,289	
7 Interest (Net)	782	855	
8 Profit after Interest but before Exceptional			
Items (6-7)	6,132	5,434	
9 Exceptional Items	-	-	
10 Profit from Ordinary Activities Before Tax (8+9)	6,132	5,434	
11 Tax Expense:			
For Current Tax	1,578	1,222	
For Deferred Tax	(155)	(90)	
12 Net Profit from Ordinary Activities After Tax (10-11)	4,709	4,302	
13 Extraordinary Item (net of tax expenses)	-	-	
14 Net Profit for the Period (12-13)	4,709	4,302	
15 Less: Minority Interest	40	-	
16 Net Profit after Minority Interest (14-15)	4,669	4,302	

	PARTICULARS	YEAR ENDED 31ST MARCH(AUDITED)	
		2011	2010
17	Paid-up Equity Share Capital	3,340	1,877
	(Face Value of Rs.10/- each)		
18	Reserves Excluding Revaluation Reserves as per Balance		
	Sheet of previous accounting year	24,483	16,598
19	Debenture Redemption Reserve	500	250
20	Paid up Debt Capital*	11,085	11,285
21	Earning Per Share (EPS) before / after Extraordinary items	15.02	13.74
	(Rs.) Basic & Diluted (not annualised)		
22	Debt Equity Ratio**	0.40	0.61
	Debt Service Coverage Ratio (DSCR)(No. of times)***	1.42	1.51
	Interest Service Coverage Ratio(ISCR)(No.of times) ****	8.84	7.36
_	Public Shareholding		
	- Number of Shares	12547640	6291370
	<ul> <li>Percentage of Shareholding</li> </ul>	38%	33%
26	Promoters and Promoters Group Shareholding		
	a) Pledged/Encumbered		
	- Number of shares	0%	0%
	<ul> <li>Percentage of shares (as a % of the total</li> </ul>	0%	0%
	shareholding of promoter and promoter group)		
	- Percentage of shares (as a % of the total	0%	0%
	share capital of the company)		
	b) Non-Encumbered		
	- Number of shares	20852360	12511417
	<ul> <li>Percentage of shares (as a % of the total</li> </ul>	100%	100%
	shareholding of promoter and promoter group)		
	- Percentage of shares (as a % of the total	62%	67%
	share capital of the company)		

\*Paid up Debt Capital = Long Term debts

\*\* Debt Equity= Long Term Debts/(Equity+Reserves)

\*\*\*DSCR=Earnings before Interest & Tax/(Interest + Principal Instalments on Long Term Debts during the period)

\*\*\*\*ISCR=Earnings before Interest & Tax/Interest

# AEGIS LOGISTICS LIMITED AUDITED SEGMENT INFORMATION FOR THE YEAR ENDED 31st MARCH,2011

PARTICULARS		(Rs. In lacs) YEAR ENDED 31ST MARCH (AUDITED)	
	2011	20	
Segment Revenue			
Liquid Terminal Division	8753	814	
Gas Terminal Division	172454	2242	
Net Sales / Income From Operations	181207	3056	
Segment Results			
Profit/(Loss) before tax & interest			
Liquid Terminal Division	4009	369	
Gas Terminal Division	4415	375	
sub-total	8424	74	
Less : Interest (net)	782	8	
Other un-allocable expenditure (net)	1510	116	
Total Profit Before Tax	6132	543	
Capital Employed			
(Segment Assets Less Segment Liabilities)			
Liquid Terminal Division Gas Terminal Division	22363 9741	208: 689	
	5741	00.	
Total	32104	277	

### AEGIS LOGISTICS LIMITED

### NOTES:

- 1 The above consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 30, 2011.
- 2 The following subsidiaries/associate have been considered for the purpose of preparing consolidated financial results as per Accounting Standard (AS) 21 on "Consolidated Financial Statements" and Accounting Standard (AS) 23 on Accounting for Investments in Associates in Consolidated Financial Statements, notified under the Companies (Accounting Standards) Rules, 2006"

Name of the Subsidiary Company	<u>Ownership</u>
	Interest in %
Sea Lord Containers Limited	75%
Konkan Storage Systems (Kochi) Private Limited	100%
Eastern India LPG Co. Private Limited *	100%
Aegis Group International PTE Limited	100%
Aegis Gas (LPG) Private Limited**	100%
Hindustan Aegis LPG Limited***	100%

\* The financial results (except segment information, as applicable) of the subsidiary have not been included in the consolidation since the subsidiary is in the construction stage and no Profit and Loss Account has

\*\*Aegis Gas (LPG) private Ltd. (erstwhile Shell Gas (LPG) India Pvt.Ltd. was acquired with effect from April 1,2010.

\*\*\*Hindustan Aegis LPG Limited (HALPG) ceased to be an associate and became a wholly owned subsidiary of Aegis Gas (LPG) Private Ltd. W.e.f. February 01,2011.

- 3 During the year, the share of profit attributable to Minority Interest is first adjusted against the share of minority interest in the losses of the earlier years which was absorbed by the Company in the earlier year against its own interest and the balance amount transferred to Minority Interest.
- 4 The figures for the current year ended March 31, 2011 are after incorporating the financial results of Aegis Gas (LPG) Private Limited (formerly Shell Gas (LPG) India Private Limited), a wholly owned subsidiary, which was acquired by the Company with effect from April 1, 2010 and Hindustan Aegis LPG Limited, a wholly owned subsidiary of Aegis Gas (LPG) Pvt.Ltd. (AGPL), which was acquired by AGPL w.e.f. Feburary 01, 2011. Hence, current year figures are not comparable with those of the corresponding period of the previous year.
- 5 Apropos to the resolution of Board of Directors in the meeting held on July 07, 2010 and the resolution of members in the Extraordinary General Meeting held on August 10,2010, the Company had issued and allotted 1,25,06,710 equity shares of Rs. 10 each as fully paid bonus shares in the proportion of 2 bonus shares of Rs.10 each for every existing 3 fully paid up equity shares of Rs.10 each to the eligible holders of equity shares on the book closure date (i.e. August 20, 2010) as bonus shares by capitalizing its free reserves/securities premium account.

Accordingly, Earnings Per Share (EPS) both Basic & Diluted for the current year as well as previous year has been restated to give effect to the allotment of the bonus shares as required by Accounting Standard (AS-20) "Earnings per share", notified under The Companies (Accounting Standards) Rules, 2006.

6 The Board of Directors at their meeting held on October 7, 2010 approved the forfeiture of 29,687 Equity shares of the Company for non-payment of calls in arrears. The shares so forfeited were cancelled.

- 7 The Board of Directors at their meeting held on October 30, 2010 declared an Interim Dividend of Rs. 2/per share for the year 2010 - 11 and the same has been paid. The Board of Directors of the Company has recommended final dividend for 2010-11 at Rs. 2/- per share post bonus (previous year Rs.3/- per share prebonus) for approval of Shareholders.
- 8 The shareholders of the Company at their Extra-ordinary General Meeting held on 23rd March, 2011, approved the issue of 21,20,190 equity shares of Rs.10/- each at a price of Rs.322/- per equity share (including premium of Rs.312/- per equity share) for a total consideration of Rs.68,27,01,180/- on a preferential basis to Infrastructure India Holding Fund LLC, (a limited liability company incorporated under the laws of Mauritius) ("IIHF") in pursuance of section 81 (1A) of the Companies Act, 1956 and in accordance with the provisions of Chapter VII "Preferential Issue" of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations"). The aforesaid equity shares were allotted on 23rd March, 2011.

The objects of the issue, inter alia, were to fund the Capex Plan of the Group and / or working capital requirements. Pending utilisation of the issue proceeds, the amount of Rs.68,27,01,180 has been invested in fixed deposits with scheduled banks of Rs.4,191.26 lacs and investment in units of Mutual Funds of Rs.2,000 lacs after considering share issue expenses mentioned below.

Expenses incurred on above preferential issue of equity shares aggregating to Rs.635.75 lacs have been adjusted from the Securities Premium Account in terms of the provisions of Section 78 of the Companies Act, 1956.

- 9 Provision for tax for the year ended March 31,2011 is after adjusting excess provision written back of Rs.72 Lacs (previous year Rs.6 lacs) of tax of earlier years.
- 10 The Company has opted to publish only Consolidated Financial Results. The standalone Financial Results of the Company for the year ended March 31, 2011 will be available on the Website of the Company viz. www.aegisindia.com, Bombay Stock Exchange Limited and National Stock Exchange of India Limited. Additional information on standalone basis is as follows:

			(Rs.in Lacs)
	PARTICULARS	YEAR ENDED	YEAR ENDED
	PARTICULARS	31st MARCH	31st MARCH
		2011	2010
		(AUDITED)	(AUDITED)
1 2 3	Net Sales / Income From Operations (including other Operating Profit Before Tax Profit After Tax	25,981 4,435 3,121	4,941

- 11 The Company has resolved all the complaints and no complaints are pending as on March 31, 2011.
- 12 Figures for the previous year have been regrouped wherever necessary to correspond with the figures of the current year.

### By Order of the Board For AEGIS LOGISTICS LIMITED

Place Mumbai Date: May 30, 2011 Sd/-CHAIRMAN