



AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2012

| | Particulars | 3 months ended (31/03/2012) | Preceding 3 months ended (31/12/2011) | Correspondin g 3 months ended (31/03/2011) in the previous year | Year to date figures for | Lacs except per Year to date figures for the previous year ended (31/03/2011) | Previous |
|-------|---|--|---|--|---|---|--|
| | | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1 | Income from operations (a) Net sales/ income from operations (Net of Excise) (b) Other operating income | 7494 78 | 6842 39 | 6,554 48 | 28,430 189 | 25,895 85 | 25,895 85 |
| | Total income from operations (net) | 7572 | 6881 | 6,602 | 28,619 | 25,980 | 25,980 |
| 2 | Expenses (a) Cost of materials consumed (b) Purchases of stock-in-trade (c) Changes in inventories of finished goods, work-in-and stock-in-trade (d) Employee benefits expense (e) Depreciation and amortisation expense (f) Other expenses | 0 4398 199 604 280 1706 | 0 3439 77 571 288 1064 | - 3,615 (90) 460 275 1,431 | 15,739 29 2,318 1,136 4,771 | 13,959 260 1,952 1,074 4,253 | 13,959 260 1,952 1,074 4,253 |
| | | | | | | | - |
| | Total expenses | 7187 | 5439 | 5,691 | 23,993 | 21,498 | 21,498 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 386 | 1442 | 912 | 4,627 | 4,483 | 4,483 |
| 4 | Other income | 339 | 194 | 119 | 1,449 | 661 | 661 |
| 5 | Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 \pm 4) | 725 | 1636 | 1,030 | 6,076 | 5,143 | 5,143 |
| 6 | Finance costs | 232 | 173 | 142 | 725 | 709 | 709 |
| 7 | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 \pm 6) | 493 | 1463 | 889 | 5,351 | 4,435 | 4,435 |
| 8 | Exceptional items | 0 | 0 | - | - | - | - |
| 9 | Profit / (Loss) from ordinary activities before tax (7 \pm 8) | 493 | 1463 | 889 | 5,351 | 4,435 | 4,435 |
| 10 | Tax expense (1) Current tax (2) Deferred tax Credit (3) Excess provision for Income tax of earlier year | 338 15 (0) | 537 (20) | 449 (14) (82) | 1,741 (45) (450) | ` ' | 1,442 (47) (82) |
| 11 | Net Profit / (Loss) from ordinary activities after tax (9 \pm 10) | 141 | 946 | 536 | 4,106 | 3,122 | 3,122 |
| 12 | Extraordinary items | | | | | | - |
| 13 | Net Profit / (Loss) for the period (11 <u>+</u> 12) | 141 | 946 | 536 | 4,106 | 3,122 | 3,122 |
| 14 | Share of profit / (loss) of associates* | 0 | 0 | - | - | - | - |
| 15 | Minority interest * | 0 | 0 | - | - | - | - |
| 16 | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 ± 14 ± 15) * | 141 | 946 | 536 | 4,106 | 3,122 | 3,122 |
| 17 | Paid-up equity share capital (Face Value of the Share shall be indicated) | 3,340 | 3340 | 3340 | 3,340 | 3,340 | 3,340 |
| 18 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 26,423 | 23,093 | 23,093 |
| 19.i | Earnings per share (before extraordinary items) (of Rs. 10/- each) (not annualised): (a) Basic (b) Diluted | | | | 12.29 12.29 | 9.96 9.96 | 9.96 9.96 |
| 19.ii | Earnings per share (after extraordinary items) (of Rs. 10/- each) (not annualised): (a) Basic (b) Diluted | | | | | | |

*Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956.

Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be disclosed with details thereof.

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2012

| | Particulars | 3 months ended (31/03/2012) | Preceding 3 months ended (31/12/2011) | ended | Year to date figures for current period ended | Year to date figures for the previous year ended | • |
|---|--|-----------------------------------|---|-----------|--|---|-----------|
| | | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| Α | PARTICULARS OF SHAREHOLDING 1 Public shareholding - Number of shares - Percentage of shareholding | 12547640 38% | | | 12547640 38% | | |
| 2 | Promoters and Promoter Group Shareholding ** a) Pledged / Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) | 0 0% | 0 0% | 0 | 0 0% | _ | 0 0% |
| | b) Non - encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) - Percentage of shares (as a % of the total share capital of the company) | 0 20852360 100% 62% | 100% | 100% | | 100% | 100% |

| | Particulars | 3 months ended (31/03/2012) |
|---|--|-----------------------------------|
| В | INVESTOR COMPLAINTS | |
| | Pending at the beginning of the quarter | Nil |
| | Received during the quarter | 9 |
| | Disposed of during the quarter | 9 |
| | Remaining unresolved at the end of the guarter | Nil |

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2012

(Rs.in Lacs)

| | STAND ALONE | | | | | |
|---|--------------|--------------|-----------------|--------------|-----------------|--------------|
| Particulars | 3 months | Preceding 3 | Correspondin | Year to date | Year to date | Previous |
| | ended | months ended | g 3 months | figures for | figures for the | year ended |
| | (31/03/2012) | (31/12/2011) | ended | | previous year | (31/03/2011) |
| | | | (31/03/2011) in | ended | ended | |
| | | | the previous | (31/03/2012) | (31/03/2011) | |
| | | | year | | | |
| | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| | (UNAUDITÉD) | (ÙNAUDITED) | | (UNAUDITÉD) | (UNAUDITÉD) | (AUDITED) |
| Segment Revenue | | | | | | |
| Liquid Terminal Division | 1,681 | 1473 | 1,676 | 6,428 | 6,237 | 6,237 |
| Gas Terminal Division | 5,813 | 5369 | 4,878 | 22,002 | 19,658 | 19,658 |
| Net Sales / Income From Operations | 7,494 | 6,842 | 6,554 | 28,430 | 25,895 | 25,895 |
| Segment Results | | | | | | |
| Profit/(Loss) before tax & interest | | | | | | |
| Liquid Terminal Division | 528 | 481 | 740 | 2,962 | 2,910 | 2,910 |
| Gas Terminal Division | 140 | 1,221 | 605 | 3,512 | 3,252 | 3,252 |
| sub-total | 668 | 1,702 | 1,345 | 6,474 | 6,162 | 6,162 |
| Less Interest and Finance Cost | 232 | 173 | 142 | 725 | 709 | 709 |
| Other un-allocable expenditure (net) | 125 | 262 | 322 | 1,124 | 1,519 | 1,519 |
| Add : Interest Income | 182 | 196 | 8 | 726 | 501 | 501 |
| Total Profit/(Loss) Before Tax | 493 | 1,463 | 889 | 5,351 | 4,435 | 4,435 |
| Capital Employed | | | | | | |
| (Segment Assets Less Segment Liabilities) | | | | | | |
| Liquid Terminal Division | 10,699 | 10,205 | 8,203 | 10,699 | 8,203 | 8,203 |
| Gas Terminal Division | 6,480 | 6,384 | 6,795 | 6,480 | 6,795 | 6,795 |
| Total | 17,179 | 16,589 | 14,998 | 17,179 | 14,998 | 14,998 |

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2012

| Standalone Statement of Assets and Liabilities | As at | As at |
|--|---------------|----------------|
| Pautiantona | (Current year | (previous year |
| Particulars | end) | end) |
| A | (31/03/2012) | (31/03/2011) |
| A EQUITY AND EIABILITIES | | |
| 1 Shareholders' funds | | |
| (a) Share capital | 3,340 | 3,340 |
| (b) Reserves and surplus | 26,423 | 23,093 |
| (c) Money received against share warrants | Í | ŕ |
| Sub-total - Shareholders' funds | 29,763 | 26,434 |
| | | |
| 2 Share application money pending allotment | - | - |
| 3 Minority interest * | | |
| | | |
| 4 Non-current liabilities | | |
| (a) Long-term borrowings | 3,961 | 4,137 |
| (b) Deferred tax liabilities (net) | 1,920 | 1,965 |
| (c) Other long-term liabilities | 672 | 596 |
| (d) Long-term provisions | 313 | 184 |
| Sub-total - Non-current liabilities | 6,866 | 6,882 |
| | | |
| 5 Current liabilities | | |
| (a) Short-term borrowings | 3,972 | 1,349 |
| (b) Trade payables | 2,187 | 2,030 |
| (c) Other current liabilities | 1,887 | 1,519 |
| (d) Short-term provisions Sub-total - Current liabilities | 986 9,032 | 835 5,733 |
| Sub-total - Current habilities | 9,032 | 5,733 |
| TOTAL - EQUITY AND LIABILITIES | 45,662 | 39,048 |
| B ASSETS | 10,002 | 30,010 |
| | | |
| 1 Non-current assets | | |
| (a) Fixed assets | 14,336 | 13,335 |
| (b) Goodwill on consolidation * | | |
| (c) Non-current investments | 10,696 | 6,912 |
| (d) Deferred tax assets (net) | - | - |
| (e) Long-term loans and advances | 482 | 392 |
| (f) Other non-current assets | 1,153 | 816 |
| Sub-total - Non-current assets | 26,666 | 21,455 |
| 2 Current assets | | |
| (a) Current investments | 1,331 | 2,541 |
| (b) Inventories | 823 | 879 |
| (c) Trade receivables | 3,141 | 2,076 |
| (d) Cash and cash equivalents | 7,375 | 6,958 |
| (e) Short-term loans and advances | 5,808 | 4,762 |
| (f) Other current assets | 517 | 377 |
| Sub-total - Current assets | 18,995 | 17,593 |
| TOTAL - ASSETS | 45,662 | 39,048 |

^{*} Applicable in the case of consolidated statement of assets and liabilities.

AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2012

NOTES:

- 1 The above Stand-alone Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 29, 2012.
- 2 The Company had allotted in the previous Financial Year 21,20,190 Equity Shares on Preferential basis for a total consideration of Rs. 6,827.01 Lacs.
 - The objects of the issue, inter-alia, were to fund the Capex plan of the Group and / or Working Capital requirements. The Company has utilised Rs.533 Lacs towards Capex. Pending utilisation of balance proceeds, the amount of Rs.5658.26 Lacs (after considering share issue expenses and capex as above) continued to be invested in Fixed Deposit with scheduled banks Rs.3830 Lacs, investment in Bonds Rs.828 Lacs and investment in units of Mutual Funds Rs.1000 Lacs.
- 3 The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter and year ended March 31, 2012 will be available on the websites of the Company viz. www.aegisindia.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com.
- 4 At the beginning of the Quarter no investor complaint was pending. During the Quarter, 9 complaints were received. The Company has resolved all the complaints and no complaints were pending as on March 31, 2012.
- The Board of Directors of the Company has recommended final dividend for 2011-12 at Rs.2/- per share (previous year Rs.2/- per share) for approval of Shareholders.
- The Company has presented the current year's financial statements as per the Revised Schedule VI to the Companies Act, 1956 which has become effective from 1st April, 2011. Consequently, previous year's figures are regrouped / re classified to conform to figures of the current year.

By Order of the Board For AEGIS LOGISTICS LIMITED

sd/-

CHAIRMAN

Place: Mumbai Date: May 29, 2012