

Corporate Office: 1202, Tower B, Peninsula Business Park, G. K. Marg, Lower Parel (W), Mumbai - 400 013, India. Tel.: +91 22 6666 3666 ♦ Fax: +91 22 6666 3777 ♦ Email: ltdmktg@aegisindia.com ♦ Website: www.aegisindia.com

December 08, 2017

To,
The Secretary,
Market Operations Department,
The Bombay Stock Exchange Ltd.
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
MUMBAI – 400 023.

Scrip Code: 500003

Capital Market Operations
The National Stock Exchange of India Ltd.
Exchange Plaza, 5<sup>th</sup> Fl., Plot No.C/1,
G Block, Bandra-Kurla Complex,
Bandra (E),
MUMBAI – 400 051.

Scrip Code: AEGISCHEM

Dear Sir,

Sub: Outcome of Board Meeting

Kindly note that at the Meeting of Board of Directors of the Company held as of today i.e. 8th December, 2017, the Board has considered and approved inter-alia Unaudited Financial Results (Standalone & Consolidated) for the quarter and half year ended 30th September, 2017 (IND-AS) and pursuant to regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Unaudited Financial Results (Standalone & Consolidated) alongwith Limited Review Report for your records.

The Meeting of the Board of Directors of the Company commenced at 3.30 p.m and concluded at 5.05 p.m.

Kindly take the same on record.

Thanking you.

Yours faithfully,

For AEGIS LOGISTICS LTD.

MONICA GANDHI COMPANY SECRETARY

COMMING SECRETARY

Encl.: a.a.

#### **Chartered Accountants**

# INDEPENDENT AUDITOR'S REVIEW REPORT To the Board of Directors of Aegis Logistic Limited

- 1. We have reviewed the accompanying Statement of Unaudited Financial Results (the Statement') of **Aegis Logistic Limited** ('the Company') for the quarter and six months ended 30<sup>th</sup> September 2017, being submitted by the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015.
- 2. This Statement is the responsibility of the Company's Management and is subject to approval by the Board of Directors of the Company at their meeting to be held on 8<sup>th</sup> December 2017. This statement has been prepared on the basis of the related interim financial statements in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accounts of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free from material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review, conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No.

#### **Chartered Accountants**

CIR/CFD/CMD/15/2015 dated November 30, 2015 and as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 including the manner in which it is to be disclosed or that it contains any material misstatement.

5. Figures pertaining to the quarter and six months ended September 30, 2016 have not been subject to Limited Review or Audit.

For P. D. Kunte & Co. (Regd.)
Chartered Accountants

Firm Registration Number: 105479W

D.P. Sapre Partner

Membership No.: 040740

Place: Mumbai

Date: 8th December 2017

# AEGIS LOGISTICS LIMITED STANDALONE STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

(Rs.in Lakhs except per share data)

|     |  | Quarter ended |                |            | Six months ended |               |
|-----|--|---------------|----------------|------------|------------------|---------------|
|     | Particulars  | 30.09.2017    | 30.06.2017     | 30.09.2016 | 30.09.2017       | 30.09.2016    |
|     |  | Unaudited     | Unaudited      | Unaudited  | Unaudited        | Unaudited     |
| 1   | Revenue from operations  | 10,327        | 11,241         | 9,380      | 21,568           | 18,571        |
| 2   | Other income   | 1,198         | 169            | 375        | 1,367            | 680           |
| 3   | TOTAL INCOME (1+2)   | 11,525        | 11,410         | 9,755      | 22,935           | 19,251        |
| 4   | EXPENSES   |               |                |            |                  |               |
|     | Purchases of stock-in-trade<br>Changes in Inventories of finished goods, work in process and | 5,511         | 5,030          | 3,526      | 10,541           | 7,930         |
| 100 | stock in trade   | (919)         | 470            | 140        | (449)            | (453)         |
|     | Employee benefits expenses   | 738           | 978            | 899        | 1,716            | 1,960         |
|     | Finance costs  | 181           | 155            | 185        | 336              | 375           |
|     | Depreciation and amortisation expense  | 356           | 347            | 284        | 703              | 566           |
|     | Other expenses TOTAL EXPENSES  | 1,975         | 2,178          | 2,034      | 4,153            | 4,050         |
|     | TOTAL EXPENSES   | 7,842         | 9,158          | 7,068      | 17,000           | 14,428        |
| 5   | Profit before tax (3-4)  | 3,683         | 2,252          | 2,687      | 5,935            | 4,823         |
| 6   | Tax expenses   | 331           | 129            | 680        | 460              | 1,568         |
| 7   | Profit for the period (5-6)  | 3,352         | 2,123          | 2,007      | 5,475            | 3,255         |
| В   | Other Comprehensive Income (Net of Taxes)  | (7)           | (6)            | (6)        | (13)             | (12)          |
| 9   | TOTAL COMPREHENSIVE INCOME FOR THE PERIOD (7+8)  | 3,345         | 2,117          | 2,001      | 5,462            | 3,243         |
|     | Paid up Equity Share Capital (face value Re.1 per share)<br>Other Equity                     | 3,340         | 3,340          | 3,340      | 3,340            | 3,340         |
| 11  | Earnings per equity share (Face value of Re. 1 each)   |               | P.C. Landin    |            |                  |               |
|     | Basic (in Rs)  | 1.00          | 0.64           | 0.60       | 1.64             | 0.97          |
|     | Diluted (in Rs)  | 1.00          | 0.64           | 0.60       | 1.64             | 0.97          |
|     | id up Debt Capital *   | 1.00          |                |            | 3,759            | 4,472         |
|     | serves Excluding Revaluation Reserves as per Balance Sheet                                   |               |                |            | 70 907           | CE 000        |
|     | previous accounting year behaviore Redemption Reserve (also included in 13 above)            |               |                |            | 70,827<br>625    | 65,866<br>500 |
|     | et worth   |               |                |            | 74,167           | 69,206        |
|     | bbt Equity Ratio (no. of times) **   | 0.05          | Not Applicable | 0.06       | 0.05             | 0.06          |
|     | bbt Service Coverage ratio (DSCR)(no.of times) ***   | 7.19          | Not Applicable | 5.70       | 5.98             | 5.13          |
|     | erest Service Coverage ratio (ISCR)(no.of times) ****  | 21.35         | Not Applicable | 15.52      | 18.66            | 13.83         |

<sup>\*</sup> Paid - up Debt Capital = Long-term Debts plus Current maturities of Long-term debts aggregating Rs. 383 lacs (as at

See accompanying notes to the financial results



<sup>30</sup>th Sept, 2016, Rs. 714.36 lacs)

\*\* Debt. Equity Ratio = Long-term Debts / (Equity + Reserves)

\*\*\* DSCR = Earnings before Interest & Tax / (Interest Expense + Principal Repayment on Long Term Debts during the period)

\*\*\*\* ISCR= Earnings before Interest & Tax / Interest Expense

# STANDALONE STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

| PARTICULARS                          |                 | Quarter ende    | Six months ended |  |                                      |
|--------------------------------------|-----------------|-----------------|------------------|--|--------------------------------------|
|                                      | 30.09.2017      | 30.06.2017      | 30.09.2016       | 30.09.2017   | 30.09.2016                           |
|                                      | Unaudited       | Unaudited       | Unaudited        | Unaudited  | Unaudited                            |
| Segment Revenue                      |                 |                 |                  |  |                                      |
| Liquid Terminal Division             |                 |                 |                  |  |                                      |
| Gas Terminal Division                | 2,716           | 2,823           | 2,412            | 5,539  | 4,84                                 |
| Gas Terrima Division                 | 7,611           | 8,418           | 6,968            | 16,029   | 13,72                                |
| Net Sales / Income from Operations   | 10,327          | 11,241          | 9,380            | 21,568   | 18,57                                |
| Someont Describe                     |                 |                 |                  |  |                                      |
| Segment Results                      |                 |                 |                  |  |                                      |
| Liquid Terminal Division             | 1,233           | 1,312           | 847              | 2 545  | 1,68                                 |
| Gas Terminal Division                | 2,132           | 1,961           | 2,420            | 4,093  | 4,47                                 |
| sub-total                            | 3,365           | 3,273           | 3,267            | 6.638  | 6,16                                 |
| Less: Finance Cost                   |                 |                 |                  | <b>第二十四十五十</b> 五十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十  |                                      |
| Other un-allocable expenditure (net) | 181             | 155             | 185              |  | 37                                   |
| Add: Interest Income                 | (336)           | 1,023           | 587              |  | 1,34                                 |
|                                      | 163             | 157             | 192              | 30.09.2017<br>Unaudited<br>5,539<br>16,029<br>21,568 | 38:                                  |
| Total Profit Before Tax              | 3,683           | 2,252           | 2,687            | 5,935  | 4,82                                 |
|                                      |                 |                 |                  | No.  |                                      |
| Segment Assets                       |                 |                 |                  |  |                                      |
| Liquid Terminal Division             | 82,901          | 78,509          | 55,277           | 82,901   | 55,27                                |
| Gas Terminal Division Unallocable    | 10,495          | 8,744           | 16,882           | 10,495   | 16,882                               |
| Total                                | 39,799          | 32,251          | 24,266           | 39,799   | 24,266                               |
| Total                                | 133,195         | 119,504         | 96,425           | 133,195  | 96,425                               |
| Segment Liabilities                  |                 |                 |                  |  |                                      |
| Liquid Terminal Division             | 11 860          | 10.510          | 0.000            |  |                                      |
| Gas Terminal Division                | 11,860<br>1,294 | 12,510          | 3,622            |  | 3,622                                |
| Unallocable                          | 11,658          | 2,134<br>11,392 | 4,619<br>9,443   |  | 4,619                                |
| Total                                | 24,812          | 26,036          | 17,684           | 24360  | 9,443<br><b>17,68</b> 4              |
|                                      |                 |                 | ,                |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Capital employed                     |                 |                 |                  |  |                                      |
| Liquid Terminal Division             | 71,041          | 65,999          | 51,655           | 71,041   | 51,65                                |
| Gas Terminal Division                | 9,201           | 6,610           | 12,263           | 9,201  | 12,263                               |
| Unallocable                          | 28,141          | 20,859          | 14,823           | 28,141   | 14,823                               |
| Total                                | 108,383         | 93,468          | 78,741           |  | 78,741                               |



|      | Statement of Assets and Liabilities                        | As at 30th September 2017 |
|------|--|---------------------------|
|      | Particulars  | Unaudited                 |
| A    | ASSETS   |                           |
| A    | A33E13   |                           |
| 1    | Non-current assets   |                           |
| 3.63 | Non-burrent assets   |                           |
| (a)  | Property, plant and equipment                              | 55,72                     |
| (b)  | Capital work-in-progress                                   | 26,13                     |
| (c)  | Other intangible assets                                    | 20,15                     |
| (d)  | Financial assets   |                           |
|      | - Investments in subsidiaries                              | 9,25                      |
|      | - Other investments  |                           |
|      | - Other financial assets                                   | 4,94                      |
| (e)  | Other non-current assets                                   | 8,12                      |
|      | Sub-total - Non-Current Assets                             | 104,28                    |
| 2    | Current assets   |                           |
|      | Current assets   |                           |
| (a)  | Inventories  |                           |
| (b)  | Financial assets   | 2,31                      |
| ,    | - Trade receivables  | 3,89                      |
|      | - Cash and cash equivalents                                | 2,43                      |
|      | - Bank balances other than Cash and Cash equivalents above | 62                        |
|      | - Other financial assets                                   | 16,61                     |
| (c)  | Other current assets                                       | 3,03                      |
|      | Sub-total - Current Assets                                 | 28,91                     |
|      | TOTAL ACCETO   |                           |
|      | TOTAL - ASSETS   | 133,19                    |
| 3    | EQUITY AND LIABILITIES                                     |                           |
|      |  |                           |
| 1    | Equity   |                           |
| (a)  | Equity Share capital                                       | 3,34                      |
| (b)  | Other equity   | 70,82                     |
|      | Sub-total - Equity   | 74,16                     |
| 2    | LIABILITIES  |                           |
| 2    | Non-current liabilities                                    |                           |
| (a)  | Financial liabilities                                      |                           |
| (α)  | - Borrowings   |                           |
|      | - Other financial liabilities                              | 3,37                      |
| (b)  | Provisions   | 29                        |
| (c)  | Deferred tax liabilities (Net)                             | 95<br>7,59                |
|      | Other non-current liabilities                              | 21                        |
|      | Sub-total - Non-current liabilities                        | 12,42                     |
|      |  | 112,42                    |
| 3    | Current liabilities  |                           |
| (a)  | Financial liabilities                                      |                           |
|      | - Borrowings   | 30,45                     |
| Î    | - Trade payables   | 4,29                      |
| (h)  | - Other financial liabilities                              | 9,34                      |
|      | Provisions   | 66                        |
|      | Current tax liabilities (Net)                              | 192                       |
| (d)  | Other current liabilities Sub-total - Current liabilities  | 2,239                     |
|      | Sub-total - Current Habilities                             | 46,599                    |
|      | TOTAL - EQUITY AND LIABILITIES                             | 40040                     |
|      | TOTAL - LOUIT AND LIABILITIES                              | 133,19                    |



## STANDALONE STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

#### NOTES

- The above Standalone Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on 8th December, 2017.
- The Company adopted Indian Accounting Standard ("IND AS") from April 1,2016 and accordingly above standalone financial result have been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 'Interim Financial Reporting' prescribed under section 133 of the companies act 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India. IND AS compliant financial results for the corresponding quarter and six months ended September 30, 2016 have been prepared in terms of SEBI circular CIR/CFD/FAC/62/2016 dated July 5, 2016.

Reconciliation of net profit for the corresponding quarter and six months ended September 30, 2016 between Indian GAAP and Ind As is as under:

Rs. in Lakhs

| Particulars  | Unaudited Results<br>for the Quarter ended<br>30th September 2016 | Unaudited Results<br>for the Six months ended<br>30th September 2016 |
|--|---|--|
| Reconciliation of Net Profit as reported earlier:                                  |   |  |
| Net Profit/(loss) for the period (as per IGAAP)                                    | 1,711   | 2,999  |
| (Benefit)/Charge:  | Α   | 57   |
| Measurement of Financial Liabilities at Amortised Cost                             | 1   | 2  |
| Actuarial loss on Defined Benefit plans reclassified to Other Comprehensive Income | 8   | 18   |
| Mark to market of derivative contracts and recognition of firm commitments         | (86)  | (97  |
| Fair Valuation of Investments  | 75  | 149  |
| Measurement of interest free loan to subsidiaries at amortised cost                | 117   | 223  |
| Measurement of Other Financial Assets at Amortised Cost                            | (16)  | (32  |
| Guarantees issued to subsidiary companies in respect of working capacity facility  | 19  | 37   |
| Deferred Tax   | 179   | (44  |
| Net profit for the period (as per Ind-AS)  | 2,008   | 3,255  |
| Add: Other Comprehensive Income (net of tax)                                       | (6)   | (12  |
| Total Comprehensive Income/(loss)  | 2,002   | 3,243  |

- 3 Other Expenditure includes the provision of Commission Rs.201 lakhs and Rs 402 lakhs for the quarter and six months ended 30th September, 2017 respectively to the Managing Directors which is dependent upon the net profit determinable u/s 198 of the Companies Act, 2013 at the year end.
- The 10.20% non-convertible redeemable privately placed debentures aggregating Rs. 2,500 lacs as on 30th September, 2017 are secured by way of mortgage of specific immovable properties of the Company situated at Trombay on pari passu basis. The asset cover is more than the principal amount of these debentures and credit agencies viz. 'India Ratings and Research' and 'CARE ratings' have assigned 'Ind AA / Stable' (new) and 'CARE AA (Double A)' ratings respectively. Interest of Rs. 255 lacs was paid on 25th May 2017, the previous due date. No principal was due on that date. The next due date for repayment of principal of Rs. 825 lacs is 25th May, 2018 and interest payment of Rs.255 lacs is 25th May, 2018.
- 5 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

Formed on behalf of the Board

Chairman & Managing Director

Place: Mumbai Date: 8th December, 2017

Pa

#### **Chartered Accountants**

#### INDEPENDENT AUDITOR'S REVIEW REPORT To the Board of Directors of Aegis Logistic Limited

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results ('the Statement') of Aegis Logistics Limited ('the Parent Company') and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter and six months ended 30th September 2017, being submitted by the Parent Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure 2015 Requirements) Regulations, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015.
- 2. This Statement is the responsibility of the Parent Company's Management and is subject to approval by the Board of Directors of the Parent Company at their meeting to be held on 8<sup>th</sup> December 2017. This statement has been prepared on the basis of the related interim financial statements in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accounts of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free from material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. The statement includes the results of the following nine subsidiaries:

Aegis Terminal Pipavav Limited
Aegis LPG Logistics (Pipavav) Limited
Konkan Storage Systems (Kochi) Pvt. Limited
Aegis Gas (LPG) Private Limited
Aegis Group International Pte. Ltd.
Aegis International Marine Services Pte. Ltd.
Eastern India LPG Co. (Private) Limited
Sea Lord Containers Limited
Hindustan Aegis LPG Limited



#### **Chartered Accountants**

- 5. We did not review the interim financial results of 2 subsidiaries included in the consolidated financial results, whose interim financial results reflect total revenues of Rs. 3.86 lakhs for the six months ended 30<sup>th</sup> September 2017 and total loss after tax of Rs. 229.34 lakhs for the six months ended 30<sup>th</sup> September 2017 respectively as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.
- 6. Based on our review, conducted as above , nothing has come to our attention that causes us to believe that the accompanying statement of consolidated unaudited financial results prepared in accordance with applicable principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015 and as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed or that it contains any material misstatement.
- 7. Figures pertaining to the quarter and six months ended September 30, 2016 have not been subject to Limited Review or Audit.

For P. D. Kunte & Co. (Regd.) Chartered Accountants

Firm Registration Number: 105479W

D.P. Sapre Partner

Membership No.: 040740

Place: Mumbai

Date: 8th December 2017

# AEGIS LOGISTICS LIMITED CONSOLIDATED STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

(Rs.in Lakhs except per share data)

|      |  |              | Quarter ended  | Six months ended |              |              |
|------|--|--------------|----------------|------------------|--------------|--------------|
| 1    | Particulars  | 30.09.2017   | 30.06.2017     | 30.09.2016       | 30.09.2017   | 30.09.2016   |
| L    |  | Unaudited    | Unaudited      | Unaudited        | Unaudited    | Unaudited    |
| 1    | Revenue from operations  | 124,093      | 85,603         | 67,595           | 209,696      | 141,524      |
| 2    | Other income   | 139          | 161            | 146              | 300          | 301          |
| 3    | TOTAL INCOME (1+2)   | 124,232      | 85,764         | 67,741           | 209,996      | 141,825      |
| 4    | EXPENSES   |              |                |                  |              |              |
|      | Purchases of stock-in-trade<br>Changes in Inventories of finished goods, work in process and | 114,442      | 75,510         | 58,922           | 189,952      | 125,008      |
| 1    | stock in trade   | (707)        | 447            | 117              | (260)        | (472         |
|      | Employee benefits expenses   | 911          | 1,167          | 1,061            | 2,078        | 2,295        |
|      | Finance costs  | 344          | 336            | 416              | 680          | 834          |
|      | Depreciation and amortisation expense  | 628          | 572            | 605              | 1,200        | 1,203        |
|      | Other expenses   | 2,662        | 2,822          | 2,879            | 5,484        | 5,361        |
|      | TOTAL EXPENSES   | 118,280      | 80,854         | 64,000           | 199,134      | 134,229      |
| 5    | Profit before tax (3-4)  | 5,952        | 4,910          | 3,741            | 10,862       | 7,596        |
| 6    | Tax expenses   | 356          | 227            | 988              | 583          | 1,671        |
| 7    | Profit before minority interest (5-6)  | 5,596        | 4,683          | 2,753            | 10,279       | 5,925        |
| 8    | Minority Interest  | 390          | 287            | 256              | 677          | 677          |
| 9    | Profit after minority interest (7-8)   | 5,206        | 4,396          | 2,497            | 9,602        | 5,248        |
| 10   | Other Comprehensive Income (Net of Taxes)  | (10)         | (10)           | (10)             | (20)         | (19          |
| 11   | TOTAL COMPREHENSIVE INCOME FOR THE PERIOD (9+10)   | 5,196        | 4,386          | 2,487            | 9,582        | 5,229        |
| 12   | Paid up Equity Share Capital (face value Re.1 per share)                                     | 3,340        | 3,340          | 3,340            | 3,340        | 3,340        |
| 13   | Earnings per equity share (Face value of Re. 1 each)   |              |                |                  |              |              |
|      | Basic (in Rs) Diluted (in Rs)  | 1.56<br>1.56 | 1.31<br>1.31   | 0.74<br>0.74     | 2.87<br>2.87 | 1.57<br>1.57 |
| 14 F | Paid up Debt Capital *   |              |                |                  | 9,539        | 12,910       |
|      | Reserves Excluding Revaluation Reserves as per Balance Sheet                                 |              |                |                  | 0,000        | .2,010       |
|      | of previous accounting year  |              | 1              | 1                | 88,714       | 76,402       |
|      | Capital Redemption Reserve (also included in 15 above)                                       |              |                |                  | 5,422        | 4,022        |
|      | Debenture Redemption Reserve (also included in 15 above)                                     |              |                |                  | 1,910        | 1,784        |
|      | Net worth  |              |                |                  | 92,055       | 79,74        |
| 9 [  | Debt Equity Ratio (no. of times) **  | 0.10         | Not Applicable | 0.16             | 0.10         | 0.10         |
|      | Debt Service Coverage ratio (DSCR)(no.of times) ***  | 2.99         | Not Applicable | 4.24             | 2.74         | 4.0          |
|      | nterest Service Coverage ratio (ISCR)(no.of times) ****                                      | 15.33        |                | 9.99             | 14.01        | 10.1         |

<sup>\*</sup> Paid - up Debt Capital = Long-term Debts plus Current maturities of Long-term debts aggregating Rs. 3,603 lacs (as at

See accompanying notes to the financial results



<sup>30</sup>th Sept, 2016, Rs. 4,872 lacs)

\*\* Debt - Equity Ratio = Long-term Debts / (Equity + Reserves)

\*\*\* DSCR = Earnings before Interest & Tax / (Interest Expense + Principal Repayment on Long Term Debts during the period)

\*\*\*\* ISCR= Earnings before Interest & Tax / Interest Expense

# CONSOLIDATED STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

(Rs. in Lakhs)

| PARTICULARS                          |            | Quarter ended |            |            | Six months ended |  |  |
|--------------------------------------|------------|---------------|------------|------------|------------------|--|--|
|                                      | 30.09.2017 | 30.06.2017    | 30.09.2016 | 30.09.2017 | 30.09.2016       |  |  |
|                                      | Unaudited  | Unaudited     | Unaudited  | Unaudited  | Unaudited        |  |  |
| Samment Davison                      |            |               |            |            |                  |  |  |
| Segment Revenue                      |            |               |            |            |                  |  |  |
| Liquid Terminal Division             | 4,079      | 4,269         | 3,712      | 8,348      | 7,47             |  |  |
| Gas Terminal Division                | 120,014    | 81,334        | 63,883     | 201,348    | 134,04           |  |  |
| Net Sales / Income from Operations   | 124,093    | 85,603        | 67,595     | 209,696    | 141,52           |  |  |
| Segment Results                      |            |               |            |            |                  |  |  |
|                                      |            |               |            |            |                  |  |  |
| Liquid Terminal Division             | 2,283      | 2,405         | 1,612      | 4,688      | 3,34             |  |  |
| Gas Terminal Division                | 4,715      | 3,675         | 2,822      | 8,390      | 6,06             |  |  |
| sub-total                            | 6,998      | 6,080         | 4,434      | 13,078     | 9,40             |  |  |
| Less: Finance Cost                   | 344        | 336           | 416        | 680        | 83               |  |  |
| Other un-allocable expenditure (net) | 755        | 905           | 571        | 1,660      | 1,35             |  |  |
| Add: Interest Income                 | 53         | 71            | 294        | 124        | 38               |  |  |
|                                      |            | 83            | 204        |            |                  |  |  |
| Total Profit Before Tax              | 5,952      | 4,910         | 3,741      | 10,862     | 7,59             |  |  |
| Segment Assets                       |            |               |            |            |                  |  |  |
| Liquid Terminal Division             |            |               | 10000      |            |                  |  |  |
| Gas Terminal Division                | 104,479    | 98,573        | 82,250     | 104,479    | 82,25            |  |  |
| Unallocable                          | 95,814     | 75,960        | 55,580     | 95,814     | 55,58            |  |  |
| Total                                | 7,792      | 6,205         | 9,680      | 7,792      | 9,68             |  |  |
| 7001                                 | 208,085    | 180,738       | 147,510    | 208,085    | 147,51           |  |  |
| Segment Liabilities                  |            |               |            |            |                  |  |  |
| Liquid Terminal Division             | 15,131     | 13,277        | 3,994      | 15,131     | 3,99             |  |  |
| Gas Terminal Division                | 40,932     | 29,072        | 32,211     | 40,932     | 32,21            |  |  |
| Unallocable                          | 9,463      | 9,975         | 10,263     | 9,463      | 10,26            |  |  |
| Total                                | 65,526     | 52,324        | 46,468     | 65,526     | 46,46            |  |  |
|                                      |            |               |            |            |                  |  |  |
| Capital employed                     |            |               |            |            |                  |  |  |
| Liquid Terminal Division             | 89,348     | 85,296        | 78,256     | 89,348     | 78,25            |  |  |
| Gas Terminal Division                | 54,882     | 46,888        | 23,369     | 54,882     | 23,36            |  |  |
| Unallocable                          | (1,671)    | (3,770)       | (583)      | (1,671)    | (58              |  |  |
| Total                                | 142,559    | 128,414       | 101,042    | 142,559    | 101,04           |  |  |



|            | Statement of Assets and Liabilities                          | As at 30th September 2017 |
|------------|--|---------------------------|
|            | Particulars<br>I   | Unaudited                 |
| Α          | ASSETS   |                           |
| 1          | Non-current assets   |                           |
| (a)        | Property, plant and equipment                                | 94,65                     |
| (b)        | Capital work-in-progress                                     | 35,19                     |
| (c)        | Other intangible assets                                      | 35,19                     |
| (d)        | Goodwill   | 12                        |
| (e)        | Financial assets   |                           |
|            | - Other investments  | 1:                        |
| 16         | - Other financial assets                                     | 95                        |
| (f)<br>(g) | Deffered tax asets (Net) Other non-current assets            | 5,063                     |
| (9)        | Sub-total - Non-Current Assets                               | 11,78-<br>147,880         |
|            | The total from Carrolle ricoto                               | 147,000                   |
| 2          | Current assets   |                           |
| (a)        | Inventories  | 2,656                     |
| (b)        | Financial assets   | 2,000                     |
| • •        | - Other Investment   | 20                        |
|            | - Trade receivables  | 38,649                    |
|            | - Cash and cash equivalents                                  | 10,24                     |
|            | - Bank balances other than Cash and Cash equivalents above   | 623                       |
| (c)        | - Other financial assets Other current assets                | 680                       |
| (0)        | Sub-total - Current Assets                                   | 7,32                      |
|            | Cub-total - Culterit Assets                                  | 60,199                    |
|            | TOTAL - ASSETS   | 208,088                   |
| В          | EQUITY AND LIABILITIES                                       |                           |
| 1          | Equity   |                           |
| (a)        | Equity Share capital   | 3,340                     |
| (b)        | Other equity   | 88,714                    |
|            | Equity attributable to owners of the company                 | 92,058                    |
| (-)        | New controlling to the control                               |                           |
| (c)        | Non-controlling interest Sub-total - Equity                  | 3,019                     |
|            | ous-total - Equity   | 95,074                    |
| 2          | LIABILITIES  |                           |
|            | Non-current liabilities                                      |                           |
| (a)        | Financial liabilities  |                           |
|            | - Borrowings   | 5,936                     |
| /L\        | - Other financial liabilities                                | 1,251                     |
| (b)        | Provisions Deformed to ylightitian (Alat)                    | 1,099                     |
| (c)<br>(d) | Deferred tax liabilities (Net) Other non-current liabilities | 8,142                     |
| (u)        | Sub-total - Non-current liabilities                          | 211<br>16,639             |
| (2)        |  |                           |
| 3          | Current liabilities  |                           |
| (a)        | Financial liabilities  |                           |
|            | - Borrowings - Trade payables                                | 37,946                    |
|            | - Trade payables - Other financial liabilities               | 34,926                    |
| (b)        | Provisions   | 20,026<br>88              |
| (c)        | Current tax liabilities (Net)                                | 672                       |
| (d)        | Other current liabilities                                    | 2,712                     |
|            | Sub-total - Current liabilities                              | 96,371                    |
|            | TOTAL FOURTY AND LIABILITIES                                 |                           |
|            | TOTAL - EQUITY AND LIABILITIES                               | 208,085                   |



#### CONSOLIDATED STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

- The above Consolidated Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on 8th December, 2017.
- The following Subsidiaries have been considered for the purpose of preparing Consolidated Financial Results as per Ind As 110 on "Consolidated Financial Statements".

| Ownership Interest in % |  |  |
|-------------------------|--|--|
| 92.38%                  |  |  |
| 100.00%                 |  |  |
| 100.00%                 |  |  |
| 60.00%                  |  |  |
| 100.00%                 |  |  |
| 100.00%                 |  |  |
| 100.00%                 |  |  |
| 100.00%                 |  |  |
| 100.00%                 |  |  |
|                         |  |  |

3 The Company adopted Indian Accounting Standard ("IND AS") from April 1,2016 and accordingly above consolidated financial result have been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 "Interim Financial Reporting" prescribed under section 133 of the companies act 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India. IND AS compliant financial results for the corresponding quarter and six months ended September 30, 2016 have been prepared in terms of SEBI circular CIR/CFD/FAC/62/2016 dated July 5, 2016.

Reconciliation of net profit for the corresponding quarter and six months ended September 30, 2016 between Indian GAAP and Ind As is as under:

| Particulars  | Unaudited Results<br>for the Quarter ended<br>30th September 2016 | Unaudited Results<br>for the six months ended<br>30th September 2016 |
|--|---|--|
| Reconciliation of Net Profit as reported earlier:                                  |   |  |
| Net Profit/(loss) for the period (as per IGAAP) Benefit//Charge:                   | 2,696   | 5,293  |
| Measurement of Financial Liabilities at Amortised Cost                             | 1   | 2  |
| Actuarial loss on Defined Benefit plans reclassified to Other Comprehensive Income | 13  | 26   |
| Mark to market of derivative contracts and recognition of firm commitments         | (108)   | (90  |
| Measurement of Other Financial Assets at Amortised Cost                            | (17)  | (33  |
| Deferred Tax   | (89)  | 49   |
| let profit for the period (as per Ind-AS)  | 2,496   | 5,247  |
| add: Other Comprehensive Income (net of tax)                                       | (10)  | (19  |
| Total Comprehensive Income/(loss)  | 2,486   | 5,228  |

The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter and six months ended 30th September, 2017 will be available on the websites of the Company viz. www.segisindia.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com. Additional information on Stand-alone basis is as follows:

| PARTICULARS  |            | Quarter ended       |            | Six months ended |            |  |
|--|------------|---------------------|------------|------------------|------------|--|
|  | 30.09.2017 | 30.06.2017          | 30.09.2016 | 30.09.2017       | 30.09.2016 |  |
|  | Unaudited  | Unaudited Unaudited |            | Unaudited        | Unaudited  |  |
| Net Sales / Income from operations<br>(including other operating income) | 10,327     | 11,241              | 9,380      | 21,568           | 18,571     |  |
| Profit before Tax  | 3,683      | 2,252               | 2,687      | 5,935            | 4,823      |  |
| Profit after Tax   | 3,352      | 2,123               | 2,007      | 5,475            | 3,255      |  |
| Total Comprehensive Income   | 3,345      | 2,117               | 2,001      | 5,462            | 3,243      |  |

- 5 Other Expenditure includes the provision of Commission Rs.201 lacs and Rs.402 lacs for the quarter and half year ended 30th September, 2017 respectively to the Managing Directors which is dependent upon the net profit determinable u/s 198 of the Companies Act, 2013 at the year end.
- In respect of 10.20% Non-Convertible Redeemable Privately Placed Debentures:

The debentures aggregating Rs. 2,500 lakhs as on 30th September, 2017 are secured by way of mortgage of specific immovable properties of the Company situated at Trombay on pari passu basis.

Trompay on pair passu pasis.

The asset cover is more than the principal amount of these debentures and credit agencies viz. 'India Ratings and Research' and 'CARE ratings' have assigned 'Ind AA / Stable' (new) and 'CARE AA (Couble A)' ratings respectively.

Interest of Rs. 255 lakhs was paid on 25th May 2017, the previous due date. No principal was due on that date. The next due date for repayment of principal of Rs. 825 lakhs is 25th May, 2018 and interest of Rs. 255 lacks are supported by the principal of Rs. 25th May, 2018 and interest payment of Rs. 25th May, 2018.

In respect of 9.9 % Non- Convertible, Redeemable Privately Placed Debentures of Aegis Gas LPG LPG Private Limited ('the Subsidiary'):

The non convertible debentures of Rs.5000 lacs are secured by hypothecation by way of first charge on specific movable assets of the Company lacoated at Pipavav, Gujarat and Corporate Guarantee from the Holding Company
For NCD previous due date and payment date for the payment of: (i) Interest is 20th July 2017 (ii) Principal 20th July 2017, Next due date for the payment of (i) Interest is 20th October, 2017 (ii) Principal is 20th October, 2017.

NCD are rated by CARE AA(SO) (Double A Structured Obligation) & by India Rating & Research as IND AA(SO)/Stable.

Board A A 7 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

Place: Mumbai Date: 8th December, 2017