# UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTH ENDED 30TH SEPTEMBER, 2013

PART I

(Rs.in Lacs except per share data)

	PARTICULARS	THREE	THREE		YEAR TO DATE	YEAR TO DATE	PREVIOUS
		MONTHS		NG THREE MONTHS	FIGURES FOR	FIGURES FOR THE	YEAR
		ENDED 30TH	MONTHS	ENDED 30TH	CURRENT	PREVIOUS	ENDED 31ST
			ENDED 30TH	SEPTEMBER	PERIOD ENDED 30TH	PERIOD ENDED	
		SEPTEMBER	ENDED SOM	2012 IN THE PREVIOUS	SEPTEMBER	30TH SEPTEMBER	MARCH
		2013	JUNE 2013	YEAR	2013	2012	2013
		(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(AUDITED)
1	Income from Operation						
	a) Net Sales / Income From Operations (Net of	9,246	9,360	7,917	18,606	16,968	38,296
	b) Other Operating Income	21	21	35	42	44	81
	Total Income (net)	9,267	9,381	7,952	18,648	17,012	38,377
2	Expenses						
	a) Cost of materials consumed	-	-	-	-	-	-
	b) Purchases of stock in trade	5,457	6,135	5,522	11,592	11,138	24,953
	c) Change in Inventories of finished goods,	314	(285)	(1,183)	29	(1,573)	(471)
	work-in-progress and stock-in-trade						
	d) Employee benefits expense	700	729	678	1,429	1,329	2,803
	e) Depreciation and amortization expense	338	311	299	649	589	1,188
	f) Other expenses	1,552	1,498	1,798	3,050	2,549	5,365
	Total Expenses	8,361	8,388	7,114	16,749	14,032	33,838
3	(Loss) / Profit from Operations before Other	906	993	838	1,899	2,980	4,539
	Income, Finance cost and Exceptional Items (1-						
	2)						
4	Other Income	238	213	377	451	707	1,801
5	Profit from ordinary activities before finance cost and Exceptional Items (3+4)	1,144	1,206	1,215	2,350	3,687	6,340
6	Finance cost	268	270	203	538	432	956
7	Profit from ordinary activities after finance cost b						
	before Exceptional Items (5-6)	876	936	1,012	1,812	3,255	5,384
	Exceptional Items	-	-	-	-	-	-
9	Profit from Ordinary Activities Before Tax (8+9)	876	936	1,012	1,812	3,255	5,384
10	Tax Expense:						
	For Current Tax	274	321	376	595	840	1,599
	For Deferred Tax	(18)	39	(14)	21	(18)	(119)
	For Excess Provision for Tax in respect of	-	-	- 1	-		(103)
	earlier year						
11	Net Profit from Ordinary Activities After Tax (10-	620	576	650	1,196	2,433	4,007
10	11)						
12	Extraordinary Items	-	-	-	-	-	-
	Net Profit for the Period (11-12)	620	576	650	1,196	2,433	4,007
	Less: Minority Interest	-	570	-	-	-	-
15	Net Profit after Taxes and Minority Interest (13- 14)	620	576	650	1,196	2,433	4,007

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTH ENDED 30TH SEPTEMBER, 2013

<u>PART I</u>

### (Rs.in Lacs except per share data)

PARTICULARS	THREE	THREE	CORRESPONDI	YEAR TO DATE	-	PREVIOUS
	MONTHS	MONTHO	NG THREE MONTHS		FIGURES FOR THE	YEAR
	ENDED 30TH	MONTHS	ENDED 30TH	CURRENT	PREVIOUS	ENDED 31ST
		ENDED 30TH	SEPTEMBER 2012 IN THE	ENDED 30TH	PERIOD ENDED	
	SEPTEMBER		PREVIOUS	SEPTEMBER	30TH SEPTEMBER	MARCH
	2013	JUNE 2013	YEAR	2013	2012	2013
	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(AUDITED)
Paid-up Equity Share Capital (Face Value of Rs.10/- each) Paid up Debt Capital * Reserves Excluding Revaluation Reserves as per Balance Sheet of previous accounting year	3,340 0.27	3,340 Not Applicable	3,340 0.21	3,340 0.27 -	3,340 0.21 -	3,340 0.28 26,423
Debenture Redemption Reserve Earning Per Share (EPS) before / after Extraordinary items (Rs.) Basic & Diluted (not annualized) Debt Equity Ratio (no. of times) **	1.86	1.72	1.95	3.58	7.28	750 12.00
Debt Service Coverage ratio (DSCR)(no.of time	0.49	4.47	1.71	0.90	3.92	4.47
Interest Service Coverage ratio (ISCR)(no.of tim	4.27	4.47	5.99	4.37	8.53	6.63

\* Paid - up Debt Capital = Long-term Debts

\*\* Debt - Equity Ratio = Long-term Debts / (Equity + Reserves)

\*\*\* DSCR = Earnings before Interest & Tax / (Interest Expense ) + Principal Repayment on Long Term Debts during the period)

\*\*\*\* ISCR= Earnings before Interest & Tax / Interest Expense

See accompanying notes to the financial

# PART II

		THREE	THREE	CORRESPONDI	YEAR TO DATE	YEAR TO DATE	PREVIOUS
		MONTHS	MONTHE	NG THREE MONTHS	FIGURES FOR	FIGURES FOR THE	YEAR
		ENDED 30TH	MONTHS	ENDED 30TH	CURRENT PERIOD	PREVIOUS	ENDED 31ST
		SEPTEMBER	ENDED 30TH	SEPTEMBER 2012 IN THE	ENDED 30TH SEPTEMBER	PERIOD ENDED 30TH SEPTEMBER	MARCH
	PARTICULARS	2013	JUNE 2013	PREVIOUS YEAR	2013	2012	2013
		(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(AUDITED)
A	PARTICULARS OF SHAREHOLDING						
	Public Shareholding - Number of Shares - Percentage of Shareholding Promoters and Promoters Group Shareholding	12,547,640 38%	12,547,640 38%	12,547,640 38%	12,547,640 38%	12,547,640 38%	12,547,640 38%
	a) Pledged/Encumbered - Number of shares - Percentage of shares (as a % of the total	-	-	-	-	:	-
	shareholding of promoter and promoter group) - Percentage of shares (as a % of the total	-	-	-	-	-	-
	share capital of the company) b) Non-Encumbered - Number of shares - Percentage of shares (as a % of the total	20852360 100%	20852360 100%	20852360 100%	20852360 100%		20852360 100%
	shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)	62%	62%	62%	62%	62%	62%

		THREE MONTHS ENDED 30TH
	PARTICULARS	SEPTEMBER, 2013
		(NUMBERS)
в	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	1
	Disposed of during the quarter	1
	Remaining unresolved at the end of the quarter	-

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTH ENDED 30TH SEPTEMBER, 2013

(Rs.in Lacs)

	THREE	THREE	CORRESPONDI			PREVIOUS
PARTICULARS	MONTHS		NG THREE MONTHS	FIGURES FOR	FIGURES FOR THE	YEAR
		MONTHS	ENDED 30TH	CURRENT	PREVIOUS	
	ENDED 30TH		SEPTEMBER	PERIOD	PERIOD ENDED	ENDED 315
	SEPTEMBER	ENDED 30TH	2012 IN THE PREVIOUS	ENDED 30TH SEPTEMBER	30TH SEPTEMBER	MARCH
	2013	JUNE 2013	YEAR	2013	2012	2013
	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(AUDITED
Segment Revenue						
Liquid Terminal Division	2,129	1,996	1,914	4,125	3,653	7,54
Gas Terminal Division	7,138	7,385	6,038	14,523	13,359	30,83
	0.007	0.001	7.050	10.040	17.010	
Net Sales / Income from Operations	9,267	9,381	7,952	18,648	17,012	38,37
Segment Results		-	_	-	_	-
Profit / (Loss) before Tax & Interest						
Liquid Terminal Division	1,041	927	912	1,968	1,649	3,32
Gas Terminal Division	539	727	552	1,266	2,532	3,84
sub-total	1,580	1,654	1,464	3,234	4,181	7,16
Less: Finance Cost	268	270	203	538	432	95
Other un-allocable expenditure (net)	641	626	453	1,267	902	1,64
Add : Interest Income	205	178	204	383	408	82
Total Profit / (Loss) Before Tax	876	936	1,012	1,812	3,255	5,38
Capital Employed						
(Segment Assets Less Segment Liabilities)						
Liquid Terminal Division	14,867	15,031	15,823	14,867	15,823	14,24
Gas Terminal Division	6,373	6,218	13,317	6,373	13,317	6,3
Total	21,240	21,249	29,140	21,240	29,140	20,58

### UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER, 2013

#### NOTES:

- 1 The above Standalone Financial Results have been reviewed by the Audit Committee and then approved by the Board of Directors at the meeting held on 30th October, 2013.
- 2 In the Financial Year 2010-11, the Company had allotted 21,20,190 Equity Shares on Preferential basis for a total consideration of Rs.6,827.01 Lacs.

The objects of the issue, inter-alia, were to fund the Capex plan of the Group and / or Working Capital requirements. As at the end of the quarter, the Company has fully utilized the proceeds from aforesaid issue towards capital expenditure as

- 3 The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter ended 30th September, 2013 will be available on the websites of the Company viz. www.aegisindia.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com.
- 4 At the beginning of the Quarter no investor complaint was pending. During the Quarter, 1 complaints were received. The Company has resolved all the complaints and no complaints were pending as on 30th September, 2013.
- 5 Other Expenditure includes the provision of Commission payable to the Managing Directors which is dependent upon the net profit determinable u/s 349 of the Companies Act, 1956 at the year end.
- 6 The Board of Directors at their meeting held on October 30.2013 have declared an Interim Dividend of Rs.2.50 per share for the year 2013-14.The record date for the same is fixed as 13th November'2013.
- 7 Other Expenditure includes the provision of Commission payable of Rs. 65 lacs for the quarter ended 30th September,2013 (Previous quarter ended 30th September,2012 Rs.60 lacs) & Rs.185 lacs for half year ended 30th September,2013 (Previous period ended 30th September,2012 Rs 200 lacs) to the Managing Directors which is dependent upon the net profit determinable u/s 349 of the Companies Act, 1956 at the year end.

8 Statement of Consolidated Assets and Liabilities as per Clause 41 (v) (h) of the Listing Agreement:

Particulars	As at 30th Sept		As at 31st March, 2013
I. EQUITY AND LIABILITIES	Rupees in lacs	nupees in lacs	Rupees in lacs
<ul> <li>(1) SHAREHOLDERS' FUNDS</li> <li>(a) Share Capital</li> <li>(b) Reserves &amp; surplus</li> </ul>	3,340 30,160	33,500	3,340 
<ul> <li>(2) NON-CURRENT LIABILITIES</li> <li>(a) Long-term borrowings</li> <li>(b) Deferred tax liabilities (Net)</li> <li>(c) Other Long term liabilities</li> <li>(d) Long-term provisions</li> </ul>	7,796 1,822 612 444	- 10,674	8,214 1,801 631 414 11,060
<ul> <li>(3) CURRENT LIABILITIES</li> <li>(a) Short-term borrowings</li> <li>(b) Trade payables</li> <li>(c) Other current liabilities</li> <li>(d) Short-term provisions</li> </ul>	8,155 3,947 1,809 92	14,003	5,003 2,850 2,224 971 11,048
тот	AL	58,177	54,413
II. ASSETS			
(1) NON-CURRENT ASSETS			
<ul> <li>(a) Fixed assets</li> <li>(i) Tangible assets</li> <li>(ii) Intangible assets</li> <li>(iii) Capital work-in-progress</li> </ul>	15,170 193 5,928 21,291		14,805 228 5,710 20,743
<ul> <li>(b) Non-Current Investments</li> <li>(c) Deferred Tax Assets (net)</li> <li>(d) Long-term loans and advances</li> <li>(e) Other non-current assets</li> </ul>	11,694 - 11,141 -		11,694 - 8,387 57
(2) CURRENT ASSETS		44,126	40,881
<ul> <li>(a) Current Investments</li> <li>(b) Inventories</li> <li>(c) Trade receivables</li> <li>(d) Cash and Cash equivalents</li> <li>(e) Short-term loans and advances</li> <li>(f) Other Current assets</li> </ul>	105 1,337 3,048 6,807 2,387 367		518 1,251 2,925 6,816 1,460 562
		14,051	13,532
тот	AL	58,177	54,413

9 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

For and on behalf of the Board

sd/-

Managing Director & CEO

Place: Mumbai Date: 30th October, 2013