|  | PARTICULARS | THREE <br> MONTHS <br> ENDED 30TH <br> SEPTEMBER <br> 2013 | THREE <br> MONTHS <br> ENDED 30TH <br> JUNE 2013 | CORRESPONDI NG THREE MONTHS ENDED 30TH SEPTEMBER 2012 IN THE PREVIOUS YEAR | YEAR TO DATE FIGURES FOR CURRENT PERIOD ENDED 30TH SEPTEMBER 2013 | YEAR TO DATE FIGURES FOR THE PREVIOUS PERIOD ENDED 30TH SEPTEMBER 2012 | PREVIOUS <br> YEAR <br> ENDED 31ST <br> MARCH <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED) |
| 1 | Income from Operation <br> a) Net Sales / Income From Operations (Net of <br> b) Other Operating Income <br> Total Income (net) | $\begin{array}{r} 9,246 \\ 21 \\ \hline \end{array}$ | $\begin{array}{r} 9,360 \\ 21 \\ \hline \end{array}$ | $\begin{array}{r} 7,917 \\ 35 \\ \hline \end{array}$ | $\begin{array}{r} 18,606 \\ 42 \\ \hline \end{array}$ | $\begin{array}{r} 16,968 \\ 44 \\ \hline \end{array}$ | $\begin{array}{r} 38,296 \\ \hline 81 \\ \hline \end{array}$ |
|  |  | 9,267 | 9,381 | 7,952 | 18,648 | 17,012 | 38,377 |
|  | Expenses |  |  |  |  |  |  |
|  | a) Cost of materials consumed | - | - |  | - | - |  |
|  | b) Purchases of stock in trade | 5,457 | 6,135 | 5,522 | 11,592 | 11,138 | 24,953 |
|  | c) Change in Inventories of finished goods, work-in-progress and stock-in-trade | 314 | (285) | $(1,183)$ | 29 | $(1,573)$ | (471) |
|  | d) Employee benefits expense | 700 | 729 | 678 | 1,429 | 1,329 | 2,803 |
|  | e) Depreciation and amortization expense | 338 | 311 | 299 | 649 | 589 | 1,188 |
|  | f) Other expenses | 1,552 | 1,498 | 1,798 | 3,050 | 2,549 | 5,365 |
|  | Total Expenses | 8,361 | 8,388 | 7,114 | 16,749 | 14,032 | 33,838 |
| 3 | (Loss) / Profit from Operations before Other Income, Finance cost and Exceptional Items (1 2) | 906 | 993 | 838 | 1,899 | 2,980 | 4,539 |
| 6 | Other Income | 238 | 213 | 377 | 451 | 707 | 1,801 |
|  | Profit from ordinary activities before finance cost and Exceptional Items (3+4) | 1,144 | 1,206 | 1,215 | 2,350 | 3,687 | 6,340 |
|  | Finance cost | 268 | 270 | 203 | 538 | 432 | 956 |
| 678 | Profit from ordinary activities after finance cost before Exceptional Items (5-6) | 876 | 936 | 1,012 | 1,812 | 3,255 | 5,384 |
|  | Exceptional Items | - | - | - | - | - | - |
| 9 | Profit from Ordinary Activities Before Tax (8+9) | 876 | 936 | 1,012 | 1,812 | 3,255 | 5,384 |
| 10 | Tax Expense: |  |  |  |  |  |  |
|  | For Current Tax | 274 | 321 | 376 | 595 | 840 | 1,599 |
|  | For Deferred Tax | (18) | 39 | (14) | 21 | (18) | (119) |
|  | For Excess Provision for Tax in respect of earlier year |  | - | - | - | - | (103) |
|  | Net Profit from Ordinary Activities After Tax (1011) | 620 | 576 | 650 | 1,196 | 2,433 | 4,007 |
|  | Extraordinary Items | - | - | - | - | - | - |
|  | Net Profit for the Period (11-12) | 620 | 576 | 650 | 1,196 | 2,433 | 4,007 |
|  | Less: Minority Interest | - |  | - | - | - | - |
|  | Net Profit after Taxes and Minority Interest (1314) | 620 | 576 | 650 | 1,196 | 2,433 | 4,007 |


| 16 | PARTICULARS | THREE <br> MONTHS <br> ENDED 30TH <br> SEPTEMBER <br> 2013 | THREE <br> MONTHS <br> ENDED 30TH <br> JUNE 2013 | CORRESPONDI <br> NG three MONTHS ENDED 30TH SEPTEMBER 2012 IN THE PREVIOUS YEAR | YEAR TO DATE FIGURES FOR CURRENT PERIOD ENDED 30TH SEPTEMBER 2013 | YEAR TO DATE FIGURES FOR THE PREVIOUS PERIOD ENDED 30TH SEPTEMBER 2012 | PREVIOUS YEAR ENDED 31ST MARCH 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED) |
|  |  | 3,340 | 3,340 | 3,340 | 3,340 | 3,340 | 3,340 |
| 17 | Paid up Debt Capital * | 0.27 | Not Applicable | 0.21 | 0.27 | 0.21 | 0.28 |
|  | Reserves Excluding Revaluation Reserves as per Balance Sheet of previous accounting year |  |  |  | - | - | 26,423 |
|  | Debenture Redemption Reserve |  |  |  |  |  | 750 |
|  | Earning Per Share (EPS) before / after | 1.86 | 1.72 | 1.95 | 3.58 | 7.28 | 12.00 |
|  | Extraordinary items (Rs.) Basic \& Diluted (not annualized) |  |  |  |  |  |  |
|  | Debt Equity Ratio (no. of times) ** |  |  |  |  |  |  |
|  | Debt Service Coverage ratio (DSCR)(no.of time | 0.49 | 4.47 | 1.71 | 0.90 | 3.92 | 4.47 |
|  | Interest Service Coverage ratio (ISCR)(no.of tim | 4.27 | 4.47 | 5.99 | 4.37 | 8.53 | 6.63 |

* Paid - up Debt Capital = Long-term Debts
** Debt - Equity Ratio = Long-term Debts / (Equity + Reserves)
*** DSCR = Earnings before Interest \& Tax / (Interest Expense ) + Principal Repayment on Long Term Debts during the period)
**** ISCR= Earnings before Interest \& Tax / Interest Expense
See accompanying notes to the financial


|  | PARTICULARS | THREE MONTHS ENDED 30TH <br> SEPTEMBER, 2013 |
| :--- | :--- | ---: |
| $\mathbf{B}$ | INVESTOR COMPLAINTS | (NUMBERS) |
|  |  |  |
|  | Pending at the beginning of the quarter |  |
| Received during the quarter |  |  |
|  | Disposed of during the quarter |  |
| Remaining unresolved at the end of the quarter | $-\mathbf{1}$ |  |
|  |  | $\mathbf{1}$ |

## AEGIS LOGISTICS LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER \& SIX MONTH ENDED 30TH SEPTEMBER, 2013
(Rs.in Lacs )

| PARTICULARS | THREE <br> MONTHS <br> ENDED 30TH <br> SEPTEMBER <br> 2013 | THREE <br> MONTHS <br> ENDED 30TH <br> JUNE 2013 | $\qquad$ | YEAR TO DATE <br> FIGURES FOR <br> CURRENT <br> PERIOD <br> ENDED 30TH <br> SEPTEMBER <br> 2013 | YEAR TO DATE FIGURES FOR THE PREVIOUS PERIOD ENDED 30TH SEPTEMBER 2012 | PREVIOUS <br> YEAR <br> ENDED 31ST <br> MARCH <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED) |
| Segment Revenue <br> Liquid Terminal Division Gas Terminal Division | $\begin{aligned} & 2,129 \\ & 7,138 \end{aligned}$ | $\begin{aligned} & 1,996 \\ & 7,385 \end{aligned}$ | $\begin{aligned} & 1,914 \\ & 6,038 \end{aligned}$ | $\begin{array}{r} 4,125 \\ 14,523 \end{array}$ | $\begin{array}{r} 3,653 \\ 13,359 \end{array}$ | $\begin{array}{r} 7,546 \\ 30,831 \end{array}$ |
| Net Sales / Income from Operations | 9,267 | 9,381 | 7,952 | 18,648 | 17,012 | 38,377 |
| Segment Results <br> Profit / (Loss) before Tax \& Interest | - | - | - | - | - | - |
| Liquid Terminal Division Gas Terminal Division | $\begin{array}{r} 1,041 \\ 539 \end{array}$ | $\begin{aligned} & 927 \\ & 727 \end{aligned}$ | $\begin{aligned} & 912 \\ & 552 \end{aligned}$ | $\begin{aligned} & 1,968 \\ & 1,266 \end{aligned}$ | $\begin{aligned} & 1,649 \\ & 2,532 \end{aligned}$ | $\begin{aligned} & 3,322 \\ & 3,842 \end{aligned}$ |
| sub-total | 1,580 | 1,654 | 1,464 | 3,234 | 4,181 | 7,164 |
| Less: Finance Cost Other un-allocable expenditure (net) <br> Add: Interest Income | $\begin{aligned} & 268 \\ & 641 \\ & 205 \end{aligned}$ | $\begin{aligned} & 270 \\ & 626 \\ & 178 \end{aligned}$ | $\begin{aligned} & 203 \\ & 453 \\ & 204 \end{aligned}$ | $\begin{array}{r} 538 \\ 1,267 \\ 383 \end{array}$ | $\begin{aligned} & 432 \\ & 902 \\ & 408 \end{aligned}$ | $\begin{array}{r} 956 \\ 1,646 \\ 822 \end{array}$ |
| Total Profit / (Loss) Before Tax | 876 | 936 | 1,012 | 1,812 | 3,255 | 5,384 |
| Capital Employed |  |  |  |  |  |  |
| Liquid Terminal Division Gas Terminal Division | $\begin{array}{r} 14,867 \\ 6,373 \end{array}$ | $\begin{array}{r} 15,031 \\ 6,218 \end{array}$ | $\begin{aligned} & 15,823 \\ & 13,317 \end{aligned}$ | $\begin{array}{r} 14,867 \\ 6,373 \end{array}$ | $\begin{aligned} & 15,823 \\ & 13,317 \end{aligned}$ | $\begin{array}{r} 14,246 \\ 6,337 \end{array}$ |
| Total | 21,240 | 21,249 | 29,140 | 21,240 | 29,140 | 20,583 |
|  |  |  |  |  |  |  |

## AEGIS LOGISTICS LIMITED

## UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER, 2013

## NOTES:

1 The above Standalone Financial Results have been reviewed by the Audit Committee and then approved by the Board of Directors at the meeting held on 30th October, 2013.

2 In the Financial Year 2010-11, the Company had allotted 21,20,190 Equity Shares on Preferential basis for a total consideration of Rs.6,827.01 Lacs.

The objects of the issue, inter-alia, were to fund the Capex plan of the Group and / or Working Capital requirements. As at the end of the quarter, the Company has fully utilized the proceeds from aforesaid issue towards capital expenditure as

3 The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter ended 30th September, 2013 will be available on the websites of the Company viz. www.aegisindia.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com.

4 At the beginning of the Quarter no investor complaint was pending. During the Quarter, 1 complaints were received. The Company has resolved all the complaints and no complaints were pending as on 30th September, 2013.

5 Other Expenditure includes the provision of Commission payable to the Managing Directors which is dependent upon the net profit determinable $\mathrm{u} / \mathrm{s} 349$ of the Companies Act, 1956 at the year end.

6 The Board of Directors at their meeting held on October 30.2013 have declared an Interim Dividend of Rs. 2.50 per share for the year 2013-14.The record date for the same is fixed as 13th November'2013.

7 Other Expenditure includes the provision of Commission payable of Rs. 65 lacs for the quarter ended 30th September,2013 (Previous quarter ended 30th September, 2012 Rs. 60 lacs) \& Rs. 185 lacs for half year ended 30th September, 2013 (Previous period ended 30th September,2012 Rs 200 lacs) to the Managing Directors which is dependent upon the net profit determinable $\mathrm{u} / \mathrm{s} 349$ of the Companies Act, 1956 at the year end.

## AEGIS LOGISTICS LIMITED

8 Statement of Consolidated Assets and Liabilities as per Clause 41 (v) (h) of the Listing Agreement:

Particulars
I. EQUITY AND LIABILITIES
(1) SHAREHOLDERS' FUNDS

## (a) Share Capital <br> (b) Reserves \& surplus

As at 31st March, 2013 Rupees in lacs
(2) NON-CURRENT LIABILITIES
(a) Long-term borrowings
(b) Deferred tax liabilities (Net)

7,796
8,214
(c) Other Long term liabilities
(d) Long-term provisions

1,822
1,801
444 631

|  |
| ---: |
|  |
| 11,060 |

(3) CURRENT LIABILITIES
(a) Short-term borrowings

| 8,155 |  | 5,003 |
| ---: | ---: | ---: |
| 3,947 | 2,850 |  |
| 1,809 |  | 2,224 |
| 92 | 971 |  |
|  | 14,003 | 11,048 |

(c) Other current liabilities

1,809
2850

92
(d) Short-term provisions

|  | 14,003 | 11,048 |
| :--- | :--- | ---: |
|  |  |  |
| TOTAL | 58,177 | 54,413 |

II. ASSETS
(1) NON-CURRENT ASSETS
(a) Fixed assets

| (i) Tangible assets | 15,170 | 14,805 |
| :---: | :---: | :---: |
| (ii) Intangible assets | 193 | 228 |
| (iii) Capital work-in-progress | 5,928 | 5,710 |
|  | 21,291 | 20,743 |
| Non-Current Investments | 11,694 | 11,694 |
| Deferred Tax Assets (net) | - | - |
| Long-term loans and advances | 11,141 | 8,387 |
| Other non-current assets | - | 57 |

(2) CURRENT ASSETS
(a) Current Investments
(b) Inventories
(c) Trade receivables
(d) Cash and Cash equivalents
(e) Short-term loans and advances
(f) Other Current assets
$44,126 \longrightarrow 40,881$
(c) Deferred Tax Assets (net)
(d) Long-term loans and advances
$\qquad$
,88

|  | 105 |  | 518 |
| :---: | :---: | :---: | :---: |
|  | 1,337 |  | 1,251 |
|  | 3,048 |  | 2,925 |
|  | 6,807 |  | 6,816 |
| S | 2,387 |  | 1,460 |
|  | 367 |  | 562 |
|  |  | 14,051 | 13,532 |
| TOTAL |  | 58,177 | 54,413 |

9 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

For and on behalf of the Board
sd/-

Managing Director \& CEO
Place: Mumbai
Date: 30th October, 2013

